

TRES PASOS COFFEE

Check out what some of our
wholesale clients have to say
about us

TRES PASOS COFFEE

Name, company and position
Convivio Cafe, Owner
Denver

How long have you been
working with us?
4 years

**Would you recommend us to other cafes? if so
why?**

Absolutely! Well-done and creative product, kind
collaboration, and fun partnership when we go to
Antigua.

How has your experience been with us?

Solid! I love getting to learn from Leo and Luis about the fermentation and post-harvest processing methods they are trying out. I especially love the educational and communication "extras" we get from them like videos, flyers, posts, etc. that help us educate our clientele about the coffee industry at large as well as their specific product.

Why did you decide to work with us?

Leo's history and connection across cultures in US and Guatemala, plus Luis' history in Antigua and coffee growing communities, makes us really proud to support and learn from these experts in the industry. We know its a high value product and comes from hard work and passion.

How has your experience been with us?

Great! You are always easy to communicate with, and you get our orders out quickly.

How long have you been working with us?*

2.5 years

Why did you decide to work with us?

Your product was superb, but mostly your commitment to pay farmers more than others and our transparency in your sourcing. Also, the fact that you were willing to create something special for us!

Would you recommend us to other cafes? if so why?

Absolutely. I'd recommend you without hesitation. You genuinely care about your product and consistently deliver high quality. You're always available when we need support and go above and beyond by offering education—something that's rare these days. . I also appreciate that you never push upsells or pressure us into anything we're not comfortable with.

Name, company and position

**Los Giron's, Giron Apparel & Home,
Owner, Chicago**



How long have you been
working with us?

3 years

Would you recommend us to other cafes? if so why?

Yes, I would recommend your coffee to others. Because of your commitment to paying above fair-trade value, shows strong ethical standards and support for producers.

How has your experience been with us?

My experience has been excellent. The service is reliable, communication is clear.

Why did you decide to work with us?

I choose to work with you because of your mission. Your commitment to ethical sourcing and supporting producers aligns with our values.

Would you recommend us to other cafes? if so why?

Yes, because you are contributing go a greater good and your creating an impact.

How long have you been working with us?*

3-4 months

How has your experience been with us?

Great! Leo is accommodating and knowledgeable about their craft.

Why did you decide to work with us?

The purpose and the mission to create a fair supply chain that helps small producers get paid a fairer wage for the hard work. The fact that we are able have a personal relationship with the people that are behind the magic is phenomenal.

Name, company and position
Cisco Juarez, KOFO coffee, co-owner, Chicago

How long have you been working with us?*

Winter 2022

How has your experience been with us?

It's been great! We're always informed with what's going on from harvest to processing to roasting. We're always aware of what to expect given Leonardo's communication with us. Very straightforward and transparent and gives great advice

Would you recommend us to other cafes? if so why?

Absolutely! Consistent quality coffee for a consistent flavor using various brewing methods that people love!

Why did you decide to work with us?

I really like how there's a focus on keeping as much of the value at origin. This approach truly helps the farmers and producers continue to compete in the industry and allows them to focus on the quality of their work which results in a high quality product.

CLOSER TO THE FARM



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